



Serving People with Proactive, Fast, and Expert Technology Services:

SMART IT Services

"You run your agency, we'll handle your IT."



Jerry Fetty, Founder & CEO

In 1991, Jerry Fetty, a service technician with a strong entrepreneurial bent, recognized a need for a company that could help independent agencies and other businesses reduce their IT costs and increase their productivity. His idea eventually evolved into what is now Smart Services, Inc., a nationally recognized leading cloud solution and proactive network monitoring and management provider. Smart Services helps agencies minimize network downtime, allowing them to increase the productivity of their employees while reducing and stabilizing IT costs.

In addition to its industry leading cloud solution and network monitoring, the company provides agencies with computer networking, telephony systems, electronic content management, data backup solutions, spam and web monitoring/defense solutions, consulting,

training services, and much more. All of the company's technicians are based in the U.S., so customers need not worry about their critical data being regularly accessed by overseas techs.

The IT Experts

myAGENCYcloud:

myAGENCYcloud includes everything from virtual windows 64bit computers, thin clients, 24/7 support, servers, dedicated exchange server, Microsoft licensing, anti-virus, LAN equipment, security, productivity software and quite a bit more.

SMART Services will deploy, manage, and fully support clients' agency's network infrastructure in its secure, and redundant data centers. myAGENCYcloud provides service and support for the network in the cloud, on the ground, and

in-between. This comprehensive approach is unique in the industry, as most cloud service providers do not include in their cloud services things such as third-party integration, mobile security, software licensing/updates, redundant backups, and so much more.

Strategic IT Services:

myAGENCYcare, a proactive network monitoring and management solution, was designed to virtually eliminate network downtime. An agency's repair and recovery costs are significantly reduced because the service monitors their network 24/7 and proactively finds and fixes potential problems. Employee productivity is increased because network downtime and problems almost disappear, allowing employees to work efficiently without disruptions.

Meet the CEO

Jerry Fetty, Founder and CEO: Jerry has over 30 years of networking technology experience and holds a variety of certifications including Associate in Information Technology (AIT) from the Insurance Institute for CPCU; CompTIA Certified Document Imaging Architect (CDIA+), A+, Network+, and I-Net+; Microsoft Certified Professional (MCP); Cisco Certified Network Associate, Certified.

Jerry has designed and overseen thousands of successful system implementations. In addition to his extensive hands-on experience, Jerry is a recognized local and national speaker and author on insurance information technology. Insurance industry publications, including Rough Notes, Today's Insurance Professionals, Indiana Insurance News and Michigan Agent Magazine, have featured Jerry's articles and contributions.

"We provide end-to-end solutions for all of your technology needs, both on the ground and in the cloud."

myAGENCYbackup: This is a standby server, data backup, and disaster recovery unit all in one, replacing obsolete and unreliable tape backups. Customers can minimize the risk of data loss through this solution, which uses disk technology and backs up data to secure off-site locations for the safest, most secure backups available.

Strategic IT Assessments:

As a business owner, clients realize the importance of knowing where their business strategically stands in order to make sound decisions for the future. This holds true for all aspects of the business and is even more apparent when it comes to the strategic technology decisions.

In order to give clients a clear picture of where their business stands, Smart Services, Inc. can provide a Network Assessment or a complete Strategic Technology Audit. Its experience and expertise in the insurance industry allows the company to identify areas for improvement and provides clients

with deep insight and advice for moving forward.

Some of Smart Services' Many Happy Customers

As it is able to serve agents nationally, Smart Services' focus is on finding growing independent agencies in the country that are seeking to make their technology a strategic asset instead of a liability. Here's what a few customers say about the company.

"Smart IT made our move to the Cloud seem easy. Throughout the process they communicated with us on a regular basis and quickly resolved any issues we encountered. Two techs were on site for three days when we went live. Our transition to the cloud was well planned, orchestrated and successful thanks to all the good work of SMART IT working closely with our staff and vendors. We could not be more pleased with the process and outcome."

-Katherine M Godbold,
Sr. VP Finance, Michigan
Association of Insurance Agents

"I have been a client of SMART I.T. Services, Inc. for several years after meeting Jerry at many technology related functions. Jerry's business keeps up-to-date on all the requirements of our system. It's not easy to find a vendor that understands the hardware & software aspects of our system. I always receive prompt, courteous service from SMART I.T. Services. Being that we are an 8-hour drive apart, I still receive all the benefits that the local client can expect to receive. I highly recommend the services that SMART I.T. Services provides."

-Cindy Johnson, VAST Insurance

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